

	Active/Pending Inventory	Closed Sales	Total Closed Sales Dollars	Average Days on Market
CARMEL	 3% 223 2016 230 2017	 7% 29 2016 31 2017	 9% \$47.4M 2016 \$51.5M 2017	 40% 73 2016 102 2017
CARMEL VALLEY	 -5% 59 2016 56 2017	 100% 7 2016 14 2017	 93% \$8.2M 2016 \$15.9M 2017	 -42% 118 2016 68 2017
PEBBLE BEACH	 15% 89 2016 102 2017	 9% 11 2016 12 2017	 7% \$21.2M 2016 \$22.6M 2017	 70% 61 2016 104 2017
MONTEREY	 -8% 118 2016 108 2017	 31% 26 2016 34 2017	 60% \$18.5M 2016 \$29.7M 2017	 28% 40 2016 51 2017
PACIFIC GROVE	 -11% 61 2016 54 2017	 -14% 21 2016 18 2017	 -17% \$21.5M 2016 \$17.8M 2017	 -58% 40 2016 17 2017
SEASIDE/ SAND CITY	 -7% 57 2016 53 2017	 144% 9 2016 22 2017	 159% \$4.38M 2016 \$11.3M 2017	 3% 36 2016 37 2017

Median Sales Price

